Annexure A Performance Plan	
Greater Tubatse Municipality	The main parts to this Performance Plan are:
	 Performance Plan Overview Strategy Map A statement about the <i>Purpose</i> of the Position; A performance scorecard per Key Performance Areas (KPAs, DPLG), dealing with Key Performance Indicators (KPIs) A performance scorecard per Key Performance Areas (KPAs, DPLG), dealing with Projects and main activities Competencies Approval of Personal Performance Plan Summary Scorecard Assessment Process
Name: SPS MALEPENG Position: Municipal Manager Accountable to: Council Plan Period: 01.07.08 – 30.06.09	

Annexure A

PERFORMANCE PLAN

1. Purpose

The performance plan defines the Council's expectations of the Municipal Manager's performance agreement to which this document is attached and Section 57 (5) of the Municipal Systems Act, which provides that performance objectives and targets must be based on the key performance indicators as set in the Municipality's Integrated Development Plan (IDP) and as reviewed annually.

2. Objects of Local Government

The following objects of local government will inform the Municipal Manager's performance against set performance indicators:

- 2.1 Provide democratic and accountable government for local communities.
- 2.2 Ensure the provision of services to communities in a sustainable manner.
- 2.3 Promote social and economic development.
- 2.4 Promote a safe and healthy environment.
- 2.5 Encourage the involvement of communities and community organisations in the matters of local government.

3. Key Performance Areas

The following Key Performance Areas (KPAs) as outlined in the Local Government: Municipal Planning and Performance Management

Regulations (2001) inform the strategic objectives listed in the table below:

- 3.1 Municipal Transformation and Organisational Development
- 3.2 Infrastructure Development and Service Delivery
- 3.3 Local Economic Development (LED)
- 3.4 Municipal Financial Viability and Management
- 3.5 Good Governance and Public Participation

4. Balanced Scorecard Perspectives

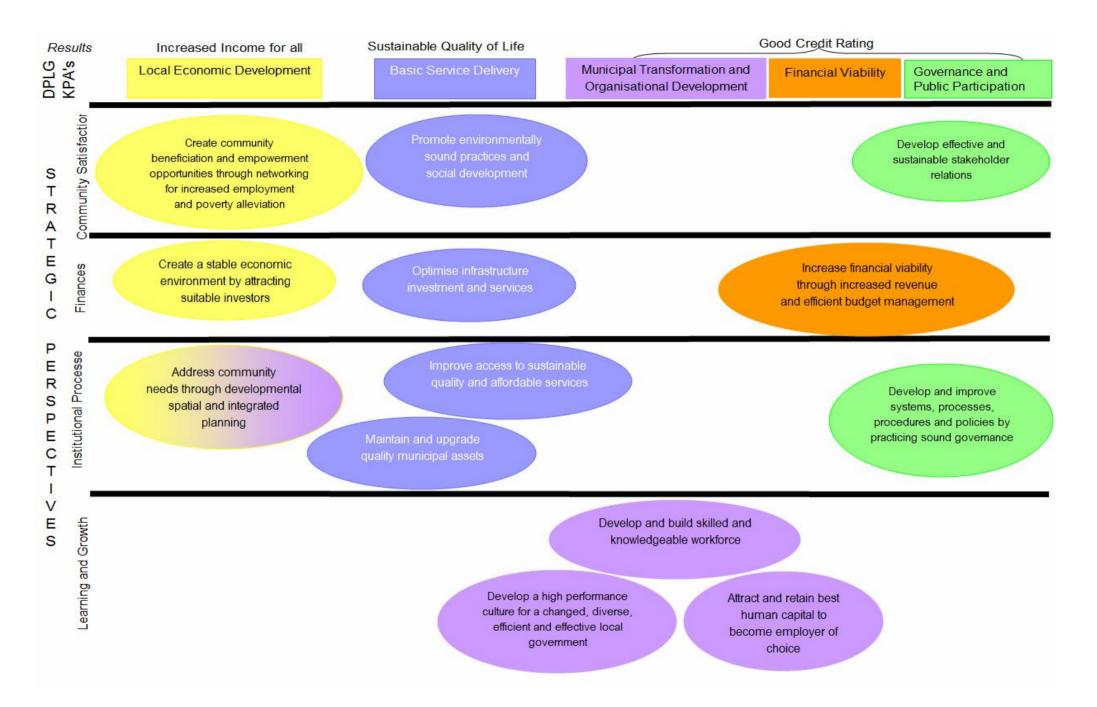
The BSC Methodology was used for the development of the Performance Management System and the perspectives used were:

- 4.1 Community 4.2 Financial
- 4.3 Institutional Processes

4.4 Learning and Growth

5. Strategic Objectives

The Key Performance Indicators are devised according to the IDP Institutional Objectives to be achieved as depicted on the next page



Purpose of the Position

STRATEGIC VISION

To develop Tubatse as a Platinum City in an integrated manner to improve the quality of life for all

STRATEGIC MISSION

To promote:

- local accountable democracy through active community participation;
- economic advancement to fight poverty and unemployment;
- needs satisfying service rendering in a sustainable affordable manner;
- municipal transformation and institutional development;
- environmental management to ensure a balance between human settlements and the economic base of the city

Position Vision 2011

Develop a performance driven, innovative and best practiced competitive institution that is financial sustainable, well resourced and accountable to the community, where quality of life, hope, pride and loyalty is created and confidence installed in sound governance

Position Mission

The Municipal Manager is required to lead and direct the administration of the Municipality and account to the Municipal Council in order that economic growth and development is facilitated, poverty is alleviated and efficient and effective services are delivered to stakeholders and to ensure the long term sustainability of the Municipality within the requirements of the relevant legislation is met

				(1578	weign	ting)				
BSC	Strategic Objective	КРІ	Baseline 2007/8	Annual target 2008/9	2	2008/09 Quai	rterly Target	S	Project / Initiative	Means of verification / (Evidence
					1st Q	2nd Q	3rd Q	4th Q		Required)
L1	Develop and build skilled and knowledgeable workforce	% compliance to Skills Development Plan			100%	100%	100%	100%	Skills Development implementation plan	Records
L2	Develop a high performance culture for a changed, diverse, efficient and effective local	% Strategic Scorecard Rating				60%		60%	Performance management System Implementation	Assessment report
	government	% Average Individual Scorecatd Rating				60%		60%	Individual Employee Assessment	Assessment report
L3	Attract and retain best human capital to become employer of choice	% compliance to Employment Equity Plan			100%	100%	100%	100%	Employment Equity Plan	Records
		% staff turnover rate			100%	100%	100%	100%	Retention and recruitment strategy	Records

Municipal Transformation and Organisational Design Key Performance Indicators (15% Weighting)

	Mu	nicipal Trans	forma	tion an	d Organisatio	onal Design P	roject Activit	ies
BSC	Strategic Objective	Project Initiative	Budget 2008/9	Target Date				
					1st Q	2nd Q	3rd Q	4th Q
		Skills Development implementation plan			· · · ·	and ensure that all training conducted and attended	the Skills development plan	Monitor the implementation the Skills development plan and ensure that all training conducted and attended are in support of he WSP
	performance culture	Performance management System Implementation			Monitor the review of the Strategic and Institutional Scorecards and ensure that progress are according to legislative timefarmes and due dates	Scorecards and ensure that progress are according to	Monitor the review of the Strategic and Institutional Scorecards and ensure that progress are according to legislative timefarmes and due dates	Monitor the review of the Strategic and Institutional Scorecards and ensure that progress are according to legislative timefarmes and due dates
		Individual Employee Assessment			Conduct informal assessments with every director to ensure that SDBIP targets will be attained.	performed and submit assessment report to	SDBIP targets will be	Ensure that formal yearly assessmenst are performed and submit assessment report to Council
	Attract and retain best human capital to become employer of choice	Employment Equity Plan			Monitor the implementation the Employment Equity plan and ensure that all appointments made are according to the EE plan	plan and ensure that all appointments made are	the Employment Equity plan and ensure that all appointments made are	Monitor the implementation the Employment Equity plan and ensure that all appointments made are according to the EE plan
		Retention and recruitment strategy			Ensure that the Retention and recruitment startegy is developed.	Ensure that the Retention and recruitment startegy is developed.	Ensure that the Retention and recruitment startegy is developed.	Ensure that the Retention and recruitment startegy is developed.

BSC	Strategic Objective	КРІ	Baseline 2007/8	Annual target 2008/9		2008/09 Quar			Project / Initiative	Means of verification / (Evidence
					1st Q	2nd Q	3rd Q	4th Q		Required)
C2		Establishment of landfill site		100%				100%	Landfill site	completion certificate
F2	infrastructure	% cost recovery of urban basic municipal services		90%				90%	Cost recovery Strategy	Financial report
		% cost recovery of rural basic municipal services		15%				15%		Financial report
		% progress with development of Civic Centre		65%	20%	35%	50%	65%	Civic center development plan	Photos and report
13		% of budget allocated for repairs and maintenance		8,5%		8,5%		8,5%	Repairs and Maintenance Plan	Budget

Basic Service Delivery Key Performance Indicators (30% Weighting)

	Basic Service Delivery Key Project Activities									
BSC	Strategic Objective	Project Initiative	Budget 2008/9	Target Date		2008/09 Quarterly Activities				
					1st Q	2nd Q	3rd Q	4th Q		
C2	Promote environmentally sound practices and social development	Landfill site			Monitor and co-ordinate all activities to ensur ethe establishment of the landfill site.	Monitor and co-ordinate all activities to ensur ethe establishment of the landfill site.	Monitor and co-ordinate all activities to ensur ethe establishment of the landfill site.	Monitor and co-ordinate all activities to ensur ethe establishment of the landfill site.		
F2	Optimise infrastructure investment and services	Cost recovery Strategy			Ensure that the cost recovery srategy is developed and implemented to enhance the financial viability of the municipality	Ensure that the cost recovery srategy is developed and implemented to enhance the financial viability of the municipality	Ensure that the cost recovery srategy is developed and implemented to enhance the financial viability of the municipality	Ensure that the cost recovery srategy is developed and implemented to enhance the financial viability of the municipality		
		Civic center development plan			Ensure that progress with the development of civic center is according to schedule and within budget. Submit quarterly progress report sto Council	Ensure that progress with the development of civic center is according to schedule and within budget. Submit quarterly progress report sto Council	Ensure that progress with the development of civic center is according to schedule and within budget. Submit quarterly progress report sto Council	Ensure that progress with the development of civic center is according to schedule and within budget. Submit quarterly progress report sto Council		
11	Improve access to sustainable quality and affordable services	Infrastructure Development Plan			Ensure that an integrated Infrastructure development plan is developed to support the development of the platinum city	Ensure that an integrated Infrastructure development plan is developed to support the development of the platinum city	Ensure that an integrated Infrastructure development plan is developed to support the development of the platinum city	Ensure that an integrated Infrastructure development plan is developed to support the development of the platinum city		
13	Maintain and upgrade quality municipal assets	Repairs and Maintenance Plan			Ensure the development of an integrated Repairs and Maintenance Plan and that sufficient allocation is made on the budget for the maintenance of infrastructur eand assets.	Ensure the development of an integrated Repairs and Maintenance Plan and that sufficient allocation is made on the budget for the maintenance of infrastructur eand assets.	Ensure the development of an integrated Repairs and Maintenance Plan and that sufficient allocation is made on the budget for the maintenance of infrastructur eand assets.	Ensure the development of an integrated Repairs and Maintenance Plan and that sufficient allocation is made on the budget for the maintenance of infrastructur eand assets.		

Local Economic Development Key Performance Indicators (20% Weighting)

BSC	Strategic Objective	КРІ	Baseline 2007/8	Annual target 2008/9	2	2008/09 Quai	rterly Target	S	Project / Initiative	Means of verification / (Evidence
					1st Q	2nd Q	3rd Q	4th Q		Required)
	Address community needs through developmental spatial and integrated planning	Annual review and approval of IDP	70%	100%				100%	IDP review	IDP

	1			1						
BSC	Strategic Objective	Project Initiative	Budget 2008/9	Target Date	e 2008/09 Quarterly Activities					
					1st Q	2nd Q	3rd Q	4th Q		
C1	Create community beneficiation and empowerment opportunities through networking for increased employment and poverty alleviation				Ensure that systems are developed whereby the municipality can facilitate community beneficiation and empowerment	Ensure that systems are developed whereby the municipality can facilitate community beneficiation and empowerment	Ensure that systems are developed whereby the municipality can facilitate community beneficiation and empowerment	Ensure that systems are developed whereby the municipality can facilitate community beneficiation and empowerment		
F1	Create a stable economic environment by attracting suitable investors					Ensure that integrated plans are developed that will attract more investment into the municipal area and thereby moving towards the establishment of the platinum city	into the municipal area and	Ensure that integrated plans are developed that will attract more investment into the municipal area and thereby moving towards the establishment of the platinum city		
11	Address community needs through developmental spatial and integrated planning	Review of IDP			Monitor and oversee the review process of the IDP and ensure that the municipality is complying to the integrated IDP/PMS/Budget process plan	Monitor and oversee the review process of the IDP and ensure that the municipality is complying to the integrated IDP/PMS/Budget process plan	Monitor and oversee the review process of the IDP and ensure that the municipality is complying to the integrated IDP/PMS/Budget process plan	Submit credible IDP to Council for adoption		

Local Economic Development Project Activities

BSC	Strategic Objective	КРІ	Baseline 2007/8	Annual target 2008/9			rterly Target		Project / Initiative	Means of verification / (Evidence
					1st Q	2nd Q	3rd Q	4th Q		Required)
F3		% increase in debt coverage			50%	50%	50%	50%	Financial viability	
		% reduction of outstanding service debtors to revenue			50%	50%	50%	50%		
		% increase in cost coverage			50%	50%	50%	50%		

Financial Viability Key Performance Indicators (20% Weighting)

			Fina	ncial V	iability Proje	ct Activities		
BSC	Strategic Objective	Project Initiative	Budget 2008/9	Target Date	2008/09 Quarterly Activities			
					1st Q	2nd Q	3rd Q	4th Q
F3	Increase financial viability through increased revenue and afficient budget management	Financial viability			as measured by the National Indicators ensuring	improve the finacial viability as measured by the National Indicators ensuring that the municipality moves towards financial sustainability and grant	improve the finacial viability as measured by the National Indicators ensuring that the municipality moves towards financial	Manage the municipality to such an extent as to improve the finacial viability as measured by the National Indicators ensuring that the municipality moves towards financial sustainability and grant independence

	Ooverna			•	ighting					1370
BSC	Strategic Objective	KPI	Baseline 2007/8	Annual target 2008/9	2008/09 Quarterly Targets			Project / Initiative	Means of verification / (Evidence	
					1st Q	2nd Q	3rd Q	4th Q		Required)
C3	Develop effective and sustainable stakeholder relations	% customer satisfaction rating				60%			Customer satisfaction survey	Customer Satisfaction Survey report
14	Develop and improve systems, processes, procedures and policies by practicing sound governance	% compliance to audit program			100%	100%	100%	100%	Audit program	Audit reports

Governance and Public Participation Key Performance Indicators (15%

Governance and Public Participation Project Activities BSC Strategic KPI **Project Initiative** Budget Target Date 2008/09 Quarterly Activities Objective 2008/9 1st O 2nd O 3rd O 4th O C3Develop effective Customer Satisfaction Survey Ensure that a customer Ensure that a customer Ensure that a customer Ensure that a customer and sustainable satisfaction survey is satisfaction survey is satisfaction survey is satisfaction survey is report stakeholder conducted and co-ordinate conducted and co-ordinate conducted and co-ordinate conducted and co-ordinate relations activities to adress critical activities to adress critical activities to adress critical activities to adress critical concerns and problem concerns and problem concerns and problem concerns and problem areas identified areas identified areas identified areas identified Audit reports Monitor and co-ordinate Monitor and co-ordinate Monitor and co-ordinate Develop and Monitor and co-ordinate limprove systems, the development and the development and the development and the development and processes. implementation of the implementation of the implementation of the implementation of the procedures and Audit plan. Ensure that Audit plan. Ensure that Audit plan. Ensure that Audit plan. Ensure that policies by all quarterly all quarterly all guarterly all guarterly practicing sound Performance reports are Performance reports are Performance reports are Performance reports are lloovernance also submitted to also submitted to also submitted to also submitted to internal auditing to verify internal auditing to verify internal auditing to verify internal auditing to verify reports and submit audit reports and submit audit reports and submit audit reports and submit audit reports to Council reports to Council reports to Council reports to Council Business Pocess Analysis Ensure that a Business Ensure that a Business Ensure that a Business Ensure that a Business Process Analysis is Process Analysis is Process Analysis is Process Analysis is conducted that will conducted that will conducted that will conducted that will enable the municipality enable the municipality enable the municipality enable the municipality to identify gaps and to identify gaps and to identify gaps and to identify gaps and bottlenecks within the bottlenecks within the bottlenecks within the bottlenecks within the current operations and to current operations and to current operations and to current operations and to develop improvement develop improvement develop improvement develop improvement programs to ensur ethat programs to ensur ethat programs to ensur ethat programs to ensur ethat efficiency and efficiency and efficiency and efficiency and effectiveness of the effectiveness of the effectiveness of the effectiveness of the municipality is improved municipality is improved municipality is improved municipality is improved

	Competencies		
Competencies *	Definitions	Weighting	Proficiency Level **
Strategic Capability and Leadership	Must be able to provide vision, set the direction for the municipality and inspire others in order to deliver on the municipality's mandate	20	1
Programme and Project Management	Must be able to plan, manage, monitor and evaluate specific activities in order to ensure that policies are implemented and that Local Government objectives are achieved	3	1
Financial Management	Must be able to know, understand and comply with the Municipal Finance Management Act No 56 of 2003.	15	1
Change Management	Must be able to initiate and support municipal transformation and change in order to successfully implement new initiatives and deliver on service delivery commitments	10	1
Knowledge Management	Must be able to promote the generation and sharing of knowledge and learning in order to enhance the collective knowledge of the municipality	3	1
Service Delivery Innovation	Must be able to explore and implement new ways of delivering services that contribute to the improvement of municipal processes in order to achieve municipal goals	3	1
Problem Solving and Analysis	Must be able o systematically identify, analyse and resolve existing and anticipated problems in order to reach optimum solutions in a timely manner	3	1
People Management and Empowerment	Must be able to manage and encourage people, optimise their outputs and effectively manage relationships in order to achieve the municipality's goals	10	1
Client Orientation and Customer Focus	Must be willing and able to deliver services effectively in order to put the spirit of customer service (Batho Pele) into practice	3	1
Communication	Must be able to exchange information and ideas in a clear an concise manner appropriate for the audience in order to explain, persuade, convince and influence others to achieve the desired outcomes	3	1
Accountability and Ethical Conduct	Must be able to display and build the highest standard of ethical and moral conduct in order to promote confidence and trust in the municipality	3	1
Knowledge		10	1
Skills		5	1
Communication		5	1
Creativity		4	1
Section Total:		100%	

* As published and defined within the Draft Competency Guidelines; Government Gazette 23 March 2007 ** Proficiency levels (1, 2 or 3) as stipulated in the Draft Competency Guidelines; Government Gazette 23 March 2007

Approval of the Personal Performance Plan

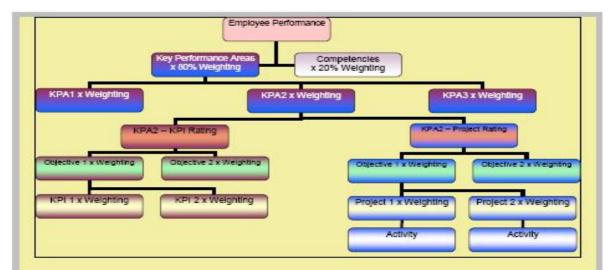
The process followed ensures individual alignment to the strategic intent of the institution and give clear direction on what needs to be achieved through a self-directed approach to execute on the objectives, to build sound relationships, to develop human capital and to strengthen the organisation through excellent performance. This plan has derived from intense workshopping to ensure integration, motivation and self-direction. The employer and employee both have responsibilities and accountabilities in getting value from this plan. Neither party can succeed without the support of the other.

Undertaking of the employer / superior	Undertaking of the employee
On behalf of my organisation, I undertake to ensure that a work environment conducive for excellent employee performance is established and maintained. As such, I undertake to lead to the best of my ability, communicate comprehensively, and empower managers and employees. Employees will have access to ongoing learning, will be coached, and will clearly understand what is expected of them. I herewith approve this Performance Plan.	I herewith confirm that I understand the strategic importance of my position within the broader organisation. I furthermore confirm that I understand the purpose of my position, as well as the criteria on which my performance will be evaluated twice annually. As such, I therefore commit to do my utmost to live up to these expectations and to serve the organisation, my superiors, my colleagues and the community with loyalty, integrity and enthusiasm at all times. I herby confirm and accept the conditions to this plan.
Signed and accepted by the Supervisor on behalf of Council:	Signed and accepted by the Employee:
DATE:	DATE:

	Sumr	mary Scorecarc	1		
Position Outcomes/Outputs	Assess Weighting	1st Assessment	2nd Assessment	Total Score	Comment
Key Performance Areas	100				
Municipal Institutional Development and Transformation	15				
Basic Service Delivery	30				
Local Economic Development (LED)	20				
Municipal Financial Viability and Management	20				
Good Governance and Public Participation	15				
Competencies	100				
Overall Rating =	KPA x 0.8 + Competencies x 0.2	KPA x 0.8 + Competencies x 0.2	KPA x 0.8 + Competencies x 0.2	Average 1st assessment + 2nd assessment	

The assessment of the performance of the Employee will be based on the following rating scale for KPA's and CMCs:									
5	4	3	2	1					
Outstanding Performance	Performance Significantly Above Expectations	Fully Effective	Not Fully Effective	Unacceptable Performance					
Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintained this in all areas of responsibility throughout the year.	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully achieved all others throughout the year.	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance Plan.	Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the PA and Performance Plan.	employee has achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA and Performance Plan.					

	rformance The following steps will be followed to ensure a fully participative and compliant performance assessment process is adhered to.
1.	 Performance Reviews: 1.1. Formal reviews between employee and employer will take place in January and July of every year to measure the performance of the employee against the agreed performance targets for the half yearly and yearly reviews respectively. 1.2. Data for the SDBIP will be captured before assessment date and scores will be calculated for the KPI's and Activities. 1.3. KPI's are audited and the ratings are copied to the Performance Plans.
2.	The employee being assessed will compile a portfolio of evidence confirming the level of performance achieved for a given review period and submit to the panel as described in his/her performance agreement, one calendar week prior to date of review. One independent person will be assigned to the panel by the council to act as an Observer.
3.	The employee must also do a rating on him/herself and submit the rating to the panel together with the portfolio of evidence one calendar week prior to date of review.
4.	The assessment rating calculator referred to in paragraph 6.5.1 of the performance agreement will be used to add the scores to arrive at an overall rating / score. The five point rating scale and the scores corresponds as follows:
	Rating: 1 2 3 4 5 % Score: 0-66 67-99 100-132 133-166 167
5.	The panel will focus on the differences between the employees rating and score and that of the SDBIP rating to give a final Key Performance Indicator rating. The process for Employee ratings are as follows:
	5.1. Rate the achievement in scores for the KPI's and that of projects on a 5 point scale, indicating the level of over- or under performance in terms of decimal places shown in the example below: These are defined in the performance agreement (total weighting = 80%).
	5.2. Example of KPI Score:
	Actual : R1,000 Target: R3,500
	Actual / Target 1000/3500 * 100 = 28.6% of target was achieved, therefore <u>Score = 1. 286</u>
	5.3. Rate the employee's core competency requirements (CCR) on the 5 point scale indicating the level of over- or under performance in the decimal places (total weighting = 20%).
6.	The Employee Scores are calculated as per the diagram below:



The above calculations are derived from the Performance Plans as follows:

Project Scores

в	IDP	Obje	Proj	Proje	Bu			200	7/08 Quar	terly Tar	geta	Evid	1st	2nd	F
S	Objec tive	ctive Weiq hting	ect <i>i</i> Initi ativ e	ct Weiq hting	dge t 200 7/0 8	Tar qet date	Qua ntity Outp ut	1st Q	2nd Q	3rd Q	4th Q	ence Req uire d	Asses sment (rated 1-5)	Asses sment (rated 1-5)	n Soe
13	Devel op and impro ve syste ms, proce sses, proce dures	50%	Audi t Regi ster and plan		places s	shows %		t), Activity	Condu ct audits i.t.o. develo ped plan e (decimal y spore	TDent.	Cond uct audit s i.t.o. devel oped plan. Mont hly audit	Regi ster and plan and mont hly repor ts			
	aures and policie s by practi cinq sound gover nance			7			repor ting	nsure the ment oring and coac hing of audit staff. Cond uct	ng. Updati ng of audit record s. Inform all direct orates when extern al	repor ting	ting				

в	IDP	Obj	Strategic	Ins	KPL	Baseli	Annual	200	7/08 Qu	arterly T	argets	Evide	1st	2nd	Fin
SC	Objecti ve	ect ive We igh tin q	KPI	titu tio nal KPI	Weiq hting	ne 2007/0 8	2007/08 target	1 st Q	2nd Q	3d G	45 Q	nse Requi red	Assess ment (rated 1-5)	Assess ment (rated 1-5)	al Sc ore
F 3	Increas e financia I viability through	60 %	% financial viability (applicab le i.t.o. MFMA)	ſ			89% lecimal plac		60%	75%	89%	Finan cial report 3			
	increas ed revenu e and efficient budget manag ement	1	R-velue revenue sourced ex Objective KPI Score		imported	I from SDE	5IP Rating		000	497, 079, 000	497, 079, 000	Finan cial report s			

Core Competencies:

	Weightin g	2nd Quarter	4th Quarter	Total Score
Strategic Capability	10%	6	A score from 1 - 5 is	chuce and
Programme and Project Management	30%		multiplied by the well	
Financial Management	15%		score. I.e. 4 out of 5	30%
Change Management	15%			
Supply Chain Management	30%	The wards	us scores are all add	ed, and then mu
Weighting Total	100%		0,2) to give the Comp	
Section Total:	20%	carried a	cross to the Summary	y Scorecard

 The performance bonus percentages described in paragraph 11 of the performance agreement will be calculated on a sliding scale as indicated in table below:

% Rating Over Performance	% Bonus
130 - 133.8	5%
133.9 - 137.6	6%
137.7 - 141.4	7%
141.5 - 145.2	8%
145.3 - 149	9%
150 - 153.4	10%
153.5 - 156.8	11%
156.9 - 160.2	12%
160.2 - 163.6	13%
163.7 - 167	14%

- Performance bonus percentage for the two performance reviews will be use to calculate the average of the two reviews scores and will determine the person's final percentage performance bonus.
- The Personal Development Plan (PDP) will be concluded at the panel discussion after the performance review had been finalised, and more clarity has been established on what the essential development needs for the relevant person will be.
- The results of the performance and development review (PDR) will be submitted to the performance audit committee for final approval of the assessment/s.
- The performance assessment results of the Municipal Manager will also be submitted to the MEC responsible for Local Government in the relevant Province.